

The following is an artificial intelligence generated reference letter summarizing the strongest, most consistent themes from 61 different reference letters.

Full list of all names and references at bottom.

To Whom It May Concern,

It is with great confidence and enthusiasm that I recommend Steven Szablewski for a sales position. Steven is consistently described by those who know him best as a man of integrity, energy, and uncommon relational ability—qualities that are foundational to success in any sales-driven organization.

What sets Steven apart immediately is his presence. When he enters a room, people notice—not because he demands attention, but because he naturally draws others in. He is approachable, personable, and highly engaging. Numerous individuals have remarked on his ability to connect with anyone, regardless of age, background, or personality type. He builds rapport quickly and genuinely, making others feel heard, respected, and valued. In sales, where trust is currency, Steven establishes credibility almost instantly.

Communication is one of Steven's greatest strengths. He is articulate, confident, and persuasive without being aggressive. He listens intentionally, asks thoughtful questions, and demonstrates a high level of emotional intelligence. He has an ability to read people well, adjust his approach when necessary, and guide conversations with clarity and purpose. Whether speaking one-on-one or leading a group, Steven communicates with conviction and authenticity.

Equally important is his character. Steven is consistently described as honest, humble, dependable, and disciplined. He holds himself to a high moral standard and follows through on commitments. Many have emphasized that he does not simply show up—he shows up prepared. He is punctual, organized, and self-motivated. As a quick learner, he absorbs new information rapidly and applies feedback constructively. He is coachable, growth-oriented, and committed to continuous improvement.

Steven also demonstrates natural leadership ability. He takes initiative, organizes teams effectively, and inspires others through both words and actions. Importantly, he leads without ego. He seeks input, values collaboration, and prioritizes the success of the team and the mission over personal recognition. His ability to mobilize others, coordinate logistics, and follow through on complex initiatives reflects a strong results-driven mindset—an essential quality in competitive sales environments.

Those who have observed Steven in professional and community settings consistently describe him as resilient, hardworking, and willing to do whatever it takes to achieve the objective. He handles pressure with composure, maintains a positive attitude, and remains focused on solutions rather than obstacles. His persistence, coupled with genuine care for people, makes him uniquely positioned to build long-term client relationships rather than short-term transactions.

Above all, Steven is trusted. He is the type of individual who strengthens company culture, represents a brand with integrity, and earns loyalty from both colleagues and clients. His combination of relational intelligence, drive, discipline, and character makes him an asset to any organization—particularly in sales, where performance and reputation go hand in hand.

I recommend Steven Szablewski without hesitation and am confident that he will bring measurable value, leadership, and integrity to any sales team fortunate enough to have him.

Contact	Job Title	Employer
Barker, Lee	Assistant Chief Engineer	Local 399
Beechy, John	Service Representative - Illinois District	Choice Books
Bonner, Bill	General Sales Manager	Polaris of Monee (Slingshot of Monee)
Borchert, Steve	Discipleship Pastor	Hickory Creek Church of Frankfort
Brew, Larry	Retired	Electrician
Bruns, Jack	Front Desk Representative	LA Fitness (New Lenox)
Burdeau, Christopher	Certified Public Accountant	
Burke, David	Executive Account Manager	Custom Installations
Carrano, Mike	Retired	Current Leader Bible Study Fellowship
Contreras, Angel	Owner	Angels Artistic Endeavors
Cozzi, Cliff	Director of Internal Audit	Rush University
Cremer, Eric	Special Education Professional	Lisle High School District 202
Damiani, Pete	Service Technician	JP Watts Contracting
Decaire, Adam	High School Counselor/Coach	Lemont High School District 210
Essenburg, Karsyn	Student - Server	Olivet Nazarene Uni - Gina's Teardrop Café

Gazdziak, Jerry	Carpenter	Gazdziak Construction
Goewey, Ed	Sheriff	Will County Police Department
Goral, Brett	Corporate Sales Representative	Great Dane Trailers
Guevara, Eli		
Hamzik, Russell	Retired	
Homerding, Rick	Owner	Puckerville Farms
Howley, Don	Retired	Current Leader Bible Study Fellowship
Kaciulis, Mindaugas	Retired	
Kamp, Len	Home Builder	Family Business
Kavanaugh, Kevin	Electrical Contractor	Kavanaugh Electric
Lach, Nathan	Heavy Equipment Operator	Local 150
LoConte, Don	Optometrist/Owner	Advanced Eye Care (New Lenox)
Lodovico, Anthony	Co-Founder	Valor Capital Partners
Macon, Caleb	Senior Engineer	Constellation Energy
Mankowske, Lynn	Clerk	Will County Courthouse
Maves, Andy	Grain & Livestock Farmer	Maves Family Farm
Melvin, Jeff	Retired	Army Veteran & ComEd Manager
Nevil, Daniel	State Manager	eTMS Missouri
Nybloom, Dan	Retired	
O'Sullivan, Brayden	Retail Specialist	Tractor Supply Co.
Owens, Chris	Infrastructure Operations Engineer	DePaul University
Papazoni, Brook	Project Manager	Expert Roofing
Perez, Owen	Streets Laborer	New Lenox Township
Pikorz, Kyle	Senior Vice President Business Banking	Bank of America
Revor, Bryan	Staff Chaplain	Cook County Department of Corrections
Russell, Gilbert	Director of Business Development and Patient Care	American Service & Product Pharmacy
Russo, Matt	Financial Adviser	Chicago Investment Advisory Group
Sabey, John	Elder	Hickory Creek Church of Frankfort
Sands, Chris	Senior In-Stock Manager III	Amazon
Shepherd, Mike	Teaching Pastor/ Chief Marketing Officer	Jackson Creek Fellowship Church (Monee)/ Franciscan

Short, Andrew	Outage Coordinator	ComEd
Smith, Bob	Associate Pastor	Revolution Church (Manhattan)
Smith, Morgan	Teacher	Talala Elementary
Smith, Natalia	Recess/Lunch Monitor	Homer School District 33C
Solarski, Adam	Program Officer	Department of Justice - Criminal Division
Spain, Auston	Missionary	Jesus Center Church
Studebaker, Scott	Vice President of Advancement	Providence Life Services
Swift, Cal	Data Installation Technician	Synapse Technology Group
Tipple, Mark	Owner	Clear and Clean Window Cleaners
Torres, Alan	Owner	Side-Business
Turrisi, Johnny	Contractor	Expert Roofing
Valente, Carina	Barber	Barber's Chair
Van Kampen, Marty	Retired	Former Prosecutor
Ward, Tim	Retired	
Young, John	Worship Pastor/ Outside Sales Representative	Jackson Creek Fellowship Church (Monee)/ Pipe, Val